



Nuvola Appointed UKI Wholesaler for Sangoma's Switchvox Cloud Unified Communications Solutions

London, United Kingdom: 8th December 2020 - Nuvola Distribution, a leading Technology and Services Distributor, has been appointed by Sangoma Technologies as its UKI Wholesaler for Switchvox Cloud. Nuvola, an existing Sangoma Distributor, can now provide the Sangoma UC solutions to the UKI channel for on-premise, cloud, and hybrid deployments, in addition to the existing portfolio of Sangoma solutions.

Sangoma is renowned for providing plug-and-play communications solutions for businesses that want the power of an enterprise-grade phone system at an affordable price. And Sangoma's pricing models boost anticipated returns on investment for new phone systems by eliminating hidden fees, avoiding costly add-ons, and simplifying complicated licensing fees.

Switchvox Cloud is a fully-featured UC solution designed for SMBs, with powerful features, including presence, conferencing, mobility, queue priority, and call recording – all included in the base price for every user. Scalable to 1,000 seats and perfect for growing companies, Switchvox Cloud is easy to deploy and scale up or down with pre-provisioned phones shipped directly to the customer. Simply plug into your network, and you're ready to go.

"Our long-standing partnership with Sangoma, and previously, Digium allows us to extend Switchvox Cloud to the UKI Channel; our partner resellers can now provide the complete portfolio of Sangoma Solutions." Says Michael Lloyd, MD at Nuvola, "Through our partnership, we can ultimately deliver a hybrid developed solution for the UKI market, which is a great opportunity for resellers and their clients to have the freedom of an on-premise, cloud, or hybrid mix for both remote and office-based workers."

"Sangoma stands out in a busy UC market because we believe in letting customers choose what's best for them and not what's best for us." Said Simon Horton, VP of Sales for Europe at Sangoma; "I'm delighted to partner with Nuvola so we can offer Switchvox Cloud for the UK, in addition to our on-premise offering. UK resellers and service providers will have one place to go to provide their customers with the solution they want. And you can rest easy knowing the phone system, service, and support are all coming from the same vendor."



About Nuvola Distribution

Nuvola Distribution is a global distributor of Unified Communications, Network, Data, Cloud, Wireless, and Audio-Visual products. Nuvola's strength lies in our ability to deliver an integrated portfolio from leading vendors of hardware and software technologies that are supported by our Professional Services Division: this includes consultancy, installation, engineering, and after-sales support for our stable of world-renowned ICT vendors, that include 8x8, Adaptiv Networks, Alcatel-Lucent Enterprise, AVer, Braxtel Communications, Fanvil, Garland Technology, i3-Technologies, Ingate, JPL Telecoms, LiveAction, Mitel, NICE, NICE inContact, NFON, Poly, RingCentral, Sangoma Technologies and Vurella. Nuvola also delivers these technologies with additional services that include; training, sales, and marketing for all our reseller partners to help them create a comprehensive and synergistic solution for their clients.

About Sangoma Technologies

Sangoma Technologies is a trusted leader in delivering Unified Communications and Unified Communications as a Service (UCaaS) solutions for SMBs, Enterprises, OEMs, Carriers, and service providers. Sangoma's globally scalable offerings also include industry-leading Voice-Over-IP solutions, which together provide seamless connectivity between traditional infrastructure and new technologies. Sangoma's products and services are used in leading PBX, IVR, contact center, carrier networks, and data-communication applications worldwide. Businesses can achieve enhanced levels of collaboration, productivity, and ROI with Sangoma. Sangoma is the primary developer and sponsor of the Asterisk project, the world's most widely used open-source communications software, and FreePBX, the world's most widely used open-source PBX software. Everything Connects, Connect with Sangoma!

Founded in 1984, Sangoma Technologies Corporation is publicly traded on the TSX Venture Exchange (TSX VENTURE: STC). Additional information on Sangoma can be found by visiting <https://www.sangoma.com>.

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